

Association Name  
Four Rivers Association of ..

Market Type  
County

Market Name  
Hays County

Property Type  
Residential (SF/COND/TH)

Month (Current Report Year)  
August

## August 2023 Market Snapshot

# Hays County



|                              | Year to Date |           |          | Year to Date |           |          |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
|                              | 2022         | 2023      | % Change | 2022         | 2023      | % Change |
| Closed Sales                 | 396          | 417       | ▲ 5.3%   | 2,991        | 2,991     | ▲ 0.0%   |
| Median Sales Price           | \$439,288    | \$394,990 | ▼ -10.1% | \$451,257    | \$400,073 | ▼ -11.3% |
| Average Sales Price          | \$550,796    | \$491,445 | ▼ -10.8% | \$585,149    | \$498,852 | ▼ -14.8% |
| Ratio to Original List Price | 97.2%        | 94.6%     | ▼ -2.8%  | 101.9%       | 93.1%     | ▼ -8.7%  |
| Days On Market               | 48           | 70        | ▲ 45.8%  | 32           | 85        | ▲ 165.6% |
| New Listings                 | 479          | 586       | ▲ 22.3%  | 4,218        | 4,233     | ▲ 0.4%   |
| Under Contract               | 506          | 543       | ▲ 7.3%   | 518          | 521       | ▲ 0.6%   |
| Active Listings              | 1,158        | 1,550     | ▲ 33.9%  | 622          | 1,350     | ▲ 117.0% |
| Months Inventory             | 3.1          | 4.2       | ▲ 36.0%  | 3.1          | 4.2       | ▲ 36.0%  |

