

Are you clearly cooperating with REALTOR® Agents?



Answer each question: **YES** or **NO**

1. Are you placing your listings in the MLS within 24 hours of marketing in any form? Including social media, signs, calls, ads, texts, flyers, window displays, emails, meeting presentation or any method reaching the public or professionals?
2. Are you putting coming soon sign in the yard no more than 24 hours in advance of listing being placed in the MLS as coming soon or going live?
3. Are you submitting and presenting any and all offers to the Seller as soon as possible? Generally, within 24 hours into Seller's hand or by electronic means! It does not mean negotiated but presented as knowledge of what the offer is!
4. Are you returning calls, emails, or texts from agents within 24 hours or in the most timely manner possible no greater than 48 hours?
5. Are you notifying agents in writing or by electronic means that their offer has been received?
6. Are you, in response to inquiries from Buyers or Cooperating Brokers, with Seller's approval, disclosing the existence of offers on the property, and notifying other agents within 24 hours and prior to offer acceptance?
7. Are you delivering offer letters and stories sent with offers?
8. Do you refrain from setting offer guidelines without full knowledge and consent or insistence by the Seller?
9. You with the Owner consent allow written offers to be presented in person with you present unless the Seller provides written notification to contrary at the time of the listing.
10. Are you informing agents making offers of the existence of any in-house offers and especially if such offer receives incentives, discounts, rebates, or any financial advantage so their offers can be adjusted for such issues.

Did you say **"NO"** to any of these questions? **You are not clearly cooperating! Get it right!**