July 2021 Market Snapshot

Hays County



Month (Current Report Year)

Year to Date

July

| | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
|------------------------------|-----------|-----------|----------|-----------|-----------|---------------|
| Closed Sales | 543 | 464 | ▼ -14.6% | 2,679 | 2,868 | ▲ 7.1% |
| Median Sales Price | \$309,440 | \$392,576 | ▲ 26.9% | \$285,000 | \$360,000 | ▲ 26.3% |
| Average Sales Price | \$400,918 | \$530,006 | ▲ 32.2% | \$362,717 | \$477,548 | ▲ 31.7% |
| Ratio to Original List Price | 97.9% | 106.6% | ▲ 8.9% | 97.5% | 105.9% | ▲ 8.6% |
| Days On Market | 57 | 14 | ▼ -75.4% | 66 | 26 | ▼-60.6% |
| New Listings | 583 | 622 | ▲ 6.7% | 3,255 | 3,583 | ▲ 10.1% |
| Under Contract | 744 | 817 | ▲ 9.8% | 605 | 645 | ▲ 6.6% |
| Active Listings | 666 | 387 | ▼ -41.9% | 791 | 224 | ▼-71.7% |
| Months Inventory | 1.9 | 0.9 | ▼ -50.5% | 1.9 | 0.9 | ▼-50.5% |







