August 2022 Market Snapshot

Hays County



Year to Date

| | 2021 | 2022 | % Change | 2021 | 2022 | % Change |
|------------------------------|-----------|-----------|----------|-----------|-----------|----------------|
| Closed Sales | 422 | 426 | ▲ 1.0% | 3,169 | 3,137 | ▼-1.0% |
| Median Sales Price | \$399,250 | \$439,950 | ▲ 10.2% | \$373,000 | \$445,000 | ▲ 19.3% |
| Average Sales Price | \$516,561 | \$548,939 | ▲ 6.3% | \$489,128 | \$574,527 | ▲ 17.5% |
| Ratio to Original List Price | 104.0% | 97.5% | ▼ -6.3% | 105.7% | 102.1% | ▼-3.4% |
| Days On Market | 12 | 50 | ▲ 316.7% | 24 | 32 | ▲ 33.3% |
| New Listings | 602 | 497 | ▼ -17.4% | 4,038 | 4,381 | ▲ 8.5% |
| Under Contract | 546 | 617 | ▲ 13.0% | 545 | 548 | ▲ 0.6% |
| Active Listings | 432 | 1,221 | ▲ 182.6% | 233 | 653 | ▲ 180.3% |
| Months Inventory | 1.1 | 3.1 | ▲ 189.9% | 1.1 | 3.1 | ▲ 189.9% |







