

July 2023 Market Snapshot

Guadalupe County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	326	319	▼ -2.2%	2,132	2,129	▼ -0.1%
Median Sales Price	\$345,000	\$330,000	▼ -4.4%	\$340,000	\$325,000	▼ -4.4%
Average Sales Price	\$363,323	\$362,584	▼ -0.2%	\$368,415	\$355,003	▼ -3.6%
Ratio to Original List Price	100.0%	94.3%	▼ -5.7%	101.4%	94.4%	▼ -6.9%
Days On Market	32	83	▲ 159.4%	37	78	▲ 110.8%
New Listings	533	418	▼ -21.6%	2,867	2,793	▼ -2.6%
Under Contract	317	404	▲ 27.4%	372	385	▲ 3.5%
Active Listings	828	1,076	▲ 30.0%	451	1,017	▲ 125.5%
Months Inventory	2.7	3.6	▲ 35.5%	2.7	3.6	▲ 35.5%

