

November 2025 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2024	2025	% Change	2024	2025	% Change
Closed Sales	421	317	▼ -24.7%	4,532	4,498	▼ -0.8%
Median Sales Price	\$360,000	\$375,000	▲ 4.2%	\$375,000	\$367,000	▼ -2.1%
Average Sales Price	\$447,898	\$534,713	▲ 19.4%	\$474,118	\$478,067	▲ 0.8%
Ratio to Original List Price	92.1%	91.1%	▼ -1.1%	93.9%	92.9%	▼ -1.1%
Days On Market	83	90	▲ 8.4%	77	83	▲ 7.8%
New Listings	496	435	▼ -12.3%	6,868	7,008	▲ 2.0%
Under Contract	441	478	▲ 8.4%	510	512	▲ 0.4%
Active Listings	1,729	1,818	▲ 5.2%	1,704	1,888	▲ 10.8%
Months Inventory	4.3	4.4	▲ 4.1%	4.3	4.4	▲ 4.1%

