## August 2021 Market Snapshot

## **Caldwell County**



Month (Current Report Year)

## Year to Date

August

|                              | 2020      | 2021      | % Change       | 2020      | 2021      | % Change      |
|------------------------------|-----------|-----------|----------------|-----------|-----------|---------------|
| Closed Sales                 | 38        | 25        | ▼ -34.2%       | 222       | 239       | ▲ 7.7%        |
| Median Sales Price           | \$213,450 | \$321,250 | ▲ 50.5%        | \$210,875 | \$261,750 | ▲ 24.1%       |
| Average Sales Price          | \$232,638 | \$314,134 | ▲ 35.0%        | \$239,968 | \$305,716 | ▲ 27.4%       |
| Ratio to Original List Price | 97.5%     | 99.6%     | ▲ 2.1%         | 94.6%     | 99.1%     | <b>▲</b> 4.7% |
| Days On Market               | 60        | 22        | ▼ -63.3%       | 82        | 50        | ▼-39.0%       |
| New Listings                 | 44        | 52        | ▲ 18.2%        | 290       | 295       | ▲ 1.7%        |
| Under Contract               | 53        | 78        | <b>▲</b> 47.2% | 43        | 46        | ▲ 7.0%        |
| Active Listings              | 78        | 48        | ▼ -38.5%       | 85        | 36        | ▼-57.7%       |
| Months Inventory             | 3.0       | 1.6       | ▼ -47.3%       | 3.0       | 1.6       | ▼-47.3%       |







