

October 2021 Market Snapshot

Hays County



	2020			2021			Year to Date		
	2020	2021	% Change	2020	2021	% Change	2020	2021	% Change
Closed Sales	419	372	▼ -11.2%	4,059	4,160	▲ 2.5%	4,059	4,160	▲ 2.5%
Median Sales Price	\$306,000	\$399,750	▲ 30.6%	\$292,400	\$365,000	▲ 24.8%	\$292,400	\$365,000	▲ 24.8%
Average Sales Price	\$392,456	\$530,103	▲ 35.1%	\$370,431	\$482,617	▲ 30.3%	\$370,431	\$482,617	▲ 30.3%
Ratio to Original List Price	99.0%	101.7%	▲ 2.7%	97.9%	104.9%	▲ 7.1%	97.9%	104.9%	▲ 7.1%
Days On Market	45	19	▼ -57.8%	60	23	▼ -61.7%	60	23	▼ -61.7%
New Listings	395	401	▲ 1.5%	4,609	5,113	▲ 10.9%	4,609	5,113	▲ 10.9%
Under Contract	673	740	▲ 10.0%	642	585	▼ -8.9%	642	585	▼ -8.9%
Active Listings	518	473	▼ -8.7%	716	302	▼ -57.8%	716	302	▼ -57.8%
Months Inventory	1.3	1.1	▼ -14.2%	1.3	1.1	▼ -14.2%	1.3	1.1	▼ -14.2%

