

November 2021 Market Snapshot

Guadalupe County



| | 2020 | | | 2021 | | | Year to Date | | |
|------------------------------|-----------|-----------|----------|-----------|-----------|----------|--------------|-----------|----------|
| | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
| Closed Sales | 333 | 252 | ▼ -24.3% | 3,274 | 3,711 | ▲ 13.4% | 3,274 | 3,711 | ▲ 13.4% |
| Median Sales Price | \$250,000 | \$316,500 | ▲ 26.6% | \$249,900 | \$289,900 | ▲ 16.0% | \$249,900 | \$289,900 | ▲ 16.0% |
| Average Sales Price | \$285,720 | \$347,420 | ▲ 21.6% | \$270,726 | \$318,607 | ▲ 17.7% | \$270,726 | \$318,607 | ▲ 17.7% |
| Ratio to Original List Price | 97.5% | 100.8% | ▲ 3.4% | 96.8% | 100.6% | ▲ 4.0% | 96.8% | 100.6% | ▲ 4.0% |
| Days On Market | 51 | 24 | ▼ -52.9% | 59 | 35 | ▼ -40.7% | 59 | 35 | ▼ -40.7% |
| New Listings | 319 | 326 | ▲ 2.2% | 3,969 | 4,403 | ▲ 10.9% | 3,969 | 4,403 | ▲ 10.9% |
| Under Contract | 449 | 520 | ▲ 15.8% | 407 | 442 | ▲ 8.6% | 407 | 442 | ▲ 8.6% |
| Active Listings | 600 | 593 | ▼ -1.2% | 695 | 489 | ▼ -29.6% | 695 | 489 | ▼ -29.6% |
| Months Inventory | 2.0 | 1.7 | ▼ -15.5% | 2.0 | 1.7 | ▼ -15.5% | 2.0 | 1.7 | ▼ -15.5% |

