

November 2021 Market Snapshot

Hays County



	2020			2021			Year to Date		
	2020	2021	% Change	2020	2021	% Change	2020	2021	% Change
Closed Sales	393	329	▼ -16.3%	4,453	4,474	▲ 0.5%	4,453	4,474	▲ 0.5%
Median Sales Price	\$305,000	\$390,000	▲ 27.9%	\$294,140	\$369,990	▲ 25.8%	\$294,140	\$369,990	▲ 25.8%
Average Sales Price	\$422,490	\$485,543	▲ 14.9%	\$375,062	\$482,392	▲ 28.6%	\$375,062	\$482,392	▲ 28.6%
Ratio to Original List Price	99.4%	100.8%	▲ 1.4%	98.1%	104.6%	▲ 6.7%	98.1%	104.6%	▲ 6.7%
Days On Market	44	27	▼ -38.6%	59	23	▼ -61.0%	59	23	▼ -61.0%
New Listings	336	418	▲ 24.4%	4,949	5,530	▲ 11.7%	4,949	5,530	▲ 11.7%
Under Contract	646	763	▲ 18.1%	642	575	▼ -10.4%	642	575	▼ -10.4%
Active Listings	433	466	▲ 7.6%	690	317	▼ -54.1%	690	317	▼ -54.1%
Months Inventory	1.1	1.1	▲ 4.6%	1.1	1.1	▲ 4.6%	1.1	1.1	▲ 4.6%

