Property Type Single Family Month (Current Report Year) December

December 2021 Market Snapshot **Guadalupe County**



				Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	420	362	▼ -13.8%	3,672	4,060	▲ 10.6%
Median Sales Price	\$250,000	\$315,410	▲ 26.2%	\$249,910	\$291,051	▲ 16.5%
Average Sales Price	\$282,640	\$351,786	▲ 24.5%	\$272,450	\$321,405	18.0%
Ratio to Original List Price	98.5%	99.6%	▲ 1.1%	97.0%	100.5%	▲ 3.6%
Days On Market	54	40	▼ -25.9%	59	35	▼-40.7%
New Listings	235	261	▲ 11.1%	4,165	4,621	▲ 11.0%
Under Contract	320	460	▲ 43.8%	398	430	▲ 8.0%
Active Listings	493	493	▲ 0.0%	670	482	▼-28.1%
Months Inventory	1.6	1.5	▼ -9.6%	1.6	1.5	▼-9.6%





Year to Date



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average) 30.0% 20.0% 10.0% 0.0% Closed Sales 12mo Avg Median Price 12mo Avg 2015 2016 2017 2018 2019 2020 2021 2022

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