

August 2023 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	396	417	▲ 5.3%	2,991	2,991	▲ 0.0%
Median Sales Price	\$439,288	\$394,990	▼ -10.1%	\$451,257	\$400,073	▼ -11.3%
Average Sales Price	\$550,796	\$491,445	▼ -10.8%	\$585,149	\$498,852	▼ -14.8%
Ratio to Original List Price	97.2%	94.6%	▼ -2.8%	101.9%	93.1%	▼ -8.7%
Days On Market	48	70	▲ 45.8%	32	85	▲ 165.6%
New Listings	479	586	▲ 22.3%	4,218	4,233	▲ 0.4%
Under Contract	506	543	▲ 7.3%	518	521	▲ 0.6%
Active Listings	1,158	1,550	▲ 33.9%	622	1,350	▲ 117.0%
Months Inventory	3.1	4.2	▲ 36.0%	3.1	4.2	▲ 36.0%

