

November 2023 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	269	381	▲ 41.6%	4,044	4,078	▲ 0.8%
Median Sales Price	\$411,140	\$368,995	▼ -10.3%	\$441,000	\$397,500	▼ -9.9%
Average Sales Price	\$515,064	\$445,736	▼ -13.5%	\$572,590	\$489,953	▼ -14.4%
Ratio to Original List Price	92.5%	93.0%	▲ 0.5%	100.1%	93.1%	▼ -7.0%
Days On Market	70	84	▲ 20.0%	39	84	▲ 115.4%
New Listings	308	431	▲ 39.9%	5,370	5,658	▲ 5.4%
Under Contract	389	427	▲ 9.8%	486	493	▲ 1.4%
Active Listings	1,253	1,503	▲ 20.0%	792	1,417	▲ 78.9%
Months Inventory	3.4	4.0	▲ 19.5%	3.4	4.0	▲ 19.5%

